## Marcus & Millichap LAAA Team

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Los Angeles Apartment Advisors
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	Sumr	nary	
Combined Price:		\$15,700,000	
Down Payment:	50%	\$7,850,000	
Number of Units:		59	
Price per Unit:		\$266,102	
Current GRM:		14.78	
Market GRM:		11.94	
Current Cap Rate:		4.13%	
Market Cap Rate:		5.97%	
Year Built:		1965 & 1966	
Lot Size (acres):		1.15	
Building Size (SF):		45,015	
Price per SF:		\$348.77	

381,658

4.86%

**Total Return Before Taxes:** 



Vacancy Rate Reserve:       31,918       3%       41,139       3%       Rate (interest only)         Gross Operating Income:       1,032,014       1,330,149       Amortization         Expenses:       383,456       36%       393,579       29%       DCR         Net Operating Income:       648,558       936,571       Investment Highlights         Loan Payments:       -266,900       -266,900       Properties within 2 Blocks of CSUN Camput         Pre Tax Cash Flows:       381,658       4.86%       669,671       8.53%								
Vacancy Rate Reserve:       31,918       3%       41,139       3%       Rate (interest only)         Gross Operating Income:       1,032,014       1,330,149       Amortization         Expenses:       383,456       36%       393,579       29%       DCR         Net Operating Income:       648,558       936,571       Investment Highlights         Loan Payments:       -266,900       -266,900       Properties within 2 Blocks of CSUN Camput         Pre Tax Cash Flows:       381,658       4.86%       669,671       8.53%	Annualized Operating Data	Current Rents		Market	Rents	Proposed Financing		
Gross Operating Income:       1,032,014       1,330,149       Amortization         Expenses:       383,456       36%       393,579       29%       DCR         Net Operating Income:       648,558       936,571       Investment Highlights         Loan Payments:       -266,900       -266,900       Properties within 2 Blocks of CSUN Campu         Pre Tax Cash Flows:       381,658       4.86%       669,671       8.53%	Scheduled Gross Income:	\$1,063,932		1,371,288		Loan Amount	\$7,850,000	
Expenses:       383,456       36%       393,579       29%       DCR         Net Operating Income:       648,558       936,571       Investment Highlights         Loan Payments:       -266,900       -266,900       Properties within 2 Blocks of CSUN Camput         Pre Tax Cash Flows:       381,658       4.86%       669,671       8.53%	Vacancy Rate Reserve:	31,918	3%	41,139	3%	Rate (interest only)	3.40%	
Net Operating Income:         648,558         936,571         Investment Highlights           Loan Payments:         -266,900         -266,900         Properties within 2 Blocks of CSUN Camput           Pre Tax Cash Flows:         381,658         4.86%         669,671         8.53%	Gross Operating Income:	1,032,014		1,330,149		Amortization	30	
Loan Payments:         -266,900         -266,900         Properties within 2 Blocks of CSUN Camput           Pre Tax Cash Flows:         381,658         4.86%         669,671         8.53%	Expenses:	383,456	36%	393,579	29%	DCR	2.43	
Pre Tax Cash Flows: 381,658 4.86% 669,671 8.53%	Net Operating Income:	648,558		936,571		Investment Highlights		
·	Loan Payments:	-266,900		-266,900		Properties within 2 Blocks of	CSUN Campus	
Principal Reduction: 0 0	Pre Tax Cash Flows:	381,658	4.86%	669,671	8.53%			
	Principal Reduction:	0		0				

669,671

8.53%

Rent Roll Curr		Current	Rents	Market Rents		Annualized Expenses (Pro-forma)	
Number	Bedrooms and	Avg. Monthly	Monthly	Monthly	Monthly	Real Estate Taxes	\$188,400
of Units	Bathrooms	Rent/Unit	Income	Rent/Unit	Income	Insurance	\$18,006
3	Bachelor	\$973	\$2,920	\$1,200	\$3,600	Utilities	\$57,484
6	Studio / 1 Bath	\$1,206	\$7,236	\$1,400	\$8,400	Trash Removal	\$14,894
34	1 Bed / 1 Bath	\$1,454	\$49,447	\$1,700	\$57,800	Repairs & Maintenance	\$29,500
3	2 Bed / 1 Bath	\$1,577	\$4,730	\$2,400	\$7,200	Landscaping	\$4,800
6	2 Bed / 1.5 Bath	\$1,798	\$10,790	\$2,450	\$14,700	Pest Control	\$1,725
6	2 Bed / 2 Bath	\$1,781	\$10,688	\$2,500	\$15,000	Pool Service	\$6,515
1	3 Bed / 2 Bath	\$2,700	\$2,700	\$2,900	\$2,900	General & Administrative	\$8,850
<b>Total Sche</b>	duled Rent:	•	\$88,511		\$109,600	On Site Manager	\$12,000
Additional I	Income:		\$150		\$4,674	Management Fee (4%)	\$41,282
Monthly Scheduled Gross Income: \$88,661			\$114,274				
Annualized Scheduled Gross Income: \$1,063,932			\$1,371,288	Total Expenses:	\$383,456		
						Per Sq. Ft:	\$8.52
				-		Per Unit:	\$6,499.25

## 18521-18561 Prairie St Northridge, CA 91324

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